

# FINANCIALS

## 2019/20



### REVENUE

|              |                              |                    |
|--------------|------------------------------|--------------------|
| ● 78%        | Federal Grants               | \$3,900,000        |
| ● 16%        | Provincial Grants            | \$774,537          |
| ● 5%         | Industry Sponsorships        | \$237,029          |
| ● 1%         | Donations and Other Revenues | \$63,483           |
| <b>Total</b> |                              | <b>\$4,975,049</b> |

### EXPENSES

|              |  |                    |
|--------------|--|--------------------|
| ● 36%        | Workshops, Training and Blended Learning | \$1,791,531        |
| ● 30%        | Publication Printing and Distribution    | \$1,500,110        |
| ● 8%         | Website and Online Services              | \$401,419          |
| ● 7%         | Administration                           | \$362,864          |
| ● 7%         | Communications and Membership            | \$329,079          |
| ○ 7%         | Governance                               | \$318,729          |
| ● 5%         | Research and Library                     | \$264,754          |
| <b>Total</b> |  | <b>\$4,968,486</b> |

